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## Global

COMPLETE FX MANAGEMENT SOLUTION
AUTOMATED & ACTIVELY MANAGED

#### **COMPANY SNAPSHOT**



Strong Foundation with Innovative Technology

#### **Halo Global, LTD**

- Over 3,000 existing clients
- More than \$3.4mm in existing annual revenue
- Suite of advanced proprietary technology
- Projected average growth of over 70% per year
- Tested leadership team



#### **ABOUT US**

#### **Building a Market Leader**

Halo Global, Ltd is the strategic merging of Halo Financial, Ltd, a London based FX services business and FX Wise Trading, Inc, a U.S. based technology solutions company.

Anne Brensley, the CEO and co-founder of FX Wise Trading, Inc identified the opportunity to take FWT's WiseRisk products (including its risk management solution) and use them to propel Halo Financial forward as the most technologically advanced FX services company in the world.



#### HALO FINANCIAL

The strongest currency is relationships
At Halo Financial, we do things differently. We regard currency exchange as the commodity, not you.

Since 2004, our currency specialists have been devising bespoke foreign exchange solutions to mitigate exchange rate risk for our business and personal clients.

#### **FX WISERISK**

Implementing an FX management and hedging strategy can be daunting, but our suite of tech solutions makes the process simple and streamlined. We specialize in using business intelligence, automation, and optimization tools to offer pre-configured and customized FX management solutions.

Whether you are looking to hedge currency fluctuations or mitigate risk in commodity trades, our proprietary technology offers answers



# THE PERSONAL TOUCH

#### A powerful advantage

Since its inception, Halo Financial has been dedicated to fostering long term relationships with its clients. With the help of technology, Halo Global will be able to continue that style of doing business without adding headcount. Opposing the overall trend of technology separating the user from the company and the business abandoning the personal touch, Halo Global will focus on using it as a compelling competitive advantage. This personal touch is particularly welcomed by a customer base who is forced into managing their currency needs and risk, but are not knowledgeable on FX markets.

Halo Global will continue to grow its client relationships through 3 key activities:

- 1. Fair and consistent pricing from day one: Competitors price for the short-term. Specifically, looking to give anemic pricing just to inflate those numbers later on;
- 2.**Global presence:** With associates in both Europe and the U.S. Halo Global is committed to providing personal support when needed;
- 3. **Technology driven by clients:** Instead of being a tech company working in the FX industry, we will continue to be a FX company using technology for the good our clients. Thus, our tech development will be based on the voices of our clients, not just the hot trends in technology.





# POWERED BY OUR TECHNOLOGY

As the FX exchange industry continues to hold onto manual methods of doing business and service retail clients with basic exchange needs, Halo Global offers an FX solution parallel only to what the roboadvisor solution offered the investment industry.









#### **Business Intelligence**

Halo Global gives clients a consolidated view of its FX needs and risks across all of its treasury management systems allowing for easy planning, budgeting, and forecasting.

#### **Automated Planning Tools**

Halo Global's proprietary WiseRisk technology can collect data across all of a client's accounts, identify upcoming events requiring currency exchanges and automatically generate trades for those events

#### **Actively Managed Risk Solution**

Halo Global has created pre-configured FX risk strategies that simplify the risk management process for clients by identifying risk in a client's financials, generating trades to offset that risk, and then allowing for seamless execution of those trades. This is the only actively managed risk solution in the industry

#### **Execution Optimization**

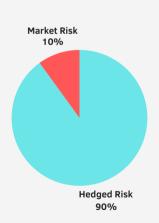
Halo Global's technology offers netting capabilities. This allows clients to offset the need to go to the private markets for currency exchanges by looking within the company for matches that could off-set each other and save the client significant transaction fees

### FX RISK MANAGEMENT SOLUTION

#### **Our Proprietary Strategies**

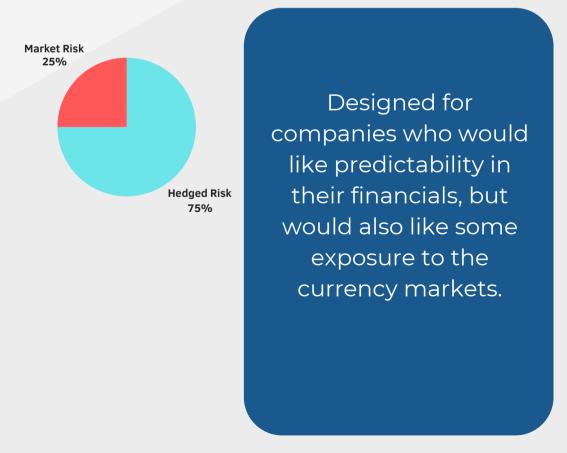
Simplicity is what is missing in the FX risk marketplace. Business leaders spend too much time manually managing their currency exposure and risk and often struggle to actively manage transactional, translational, and event risk within their company. We are focused on simplifying the complex.

#### **Disciplined Value Strategy**

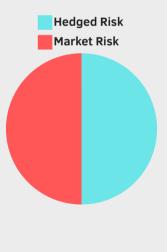


Designed for companies who are focused on predictability and stability of their company's projections and balance sheet.

#### **Balanced Strategy**



#### **Opportunity Strategy**



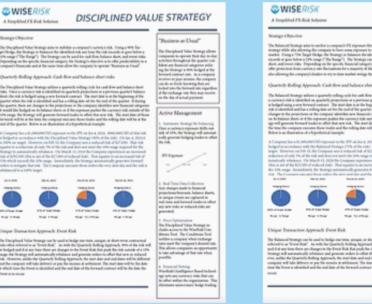
Designed for companies who have business leaders regularly tracking the currency markets and would like to take advantage of positive swings in exchange rates while also knowing 50% of their FX risk is managed and hedged.



#### **OUR FX RISK SOLUTION**

#### Simplifying the Complex

## Wise Risk's Automated Strategies Pre-configured and Customized





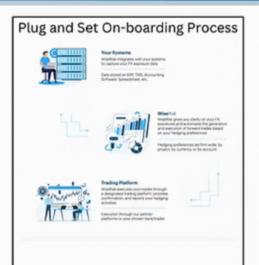




#### **Our Proprietary Technology**

#### INTEGRATION LAYER & API SANDBOX

To develop its plug and set on-boarding process, WiseRisk has developed an Integration Layer that translates data from over 200 treasury management services' API tools allowing WiseRisk to plug into a company's financials in real-time. In addition, its API Sandbox allows WiseRisk to then plug into any liquidity provider a company may be utilizing.

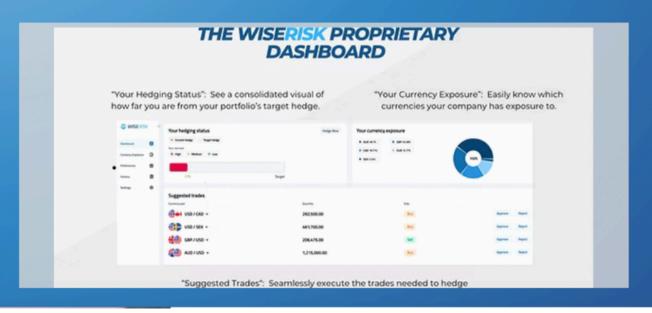


#### **Configuration Tool**

WiseRisk's Configuration Tool allows the strategy building element of hedging FX risk to be simplified into easy set-itand forget-it decisions.

#### **Netting Algorithm**

To be more efficient and price sensitive, WiseRisk has incorporated a netting algorithm into its technology to allow any suggested trade orders to net out any matches that exist within the company.



# FOREIGN EXCHANGE: THE LARGEST FINANCIAL MARKET IN THE WORLD

With over \$6Trillion in trades a day, the foreign exchange marketplace is the largest in the world. However, it is also one of the most complex and least understood markets.

The estimated \$869Billion market is positioned to grow an additional \$569Billion by 2028 as globalization and geo-political risks continue to increase FX trade and risk for multi-national institutions.

### **5yr Projected Market Share**

#### Competitors

#### **Technology Advancements**

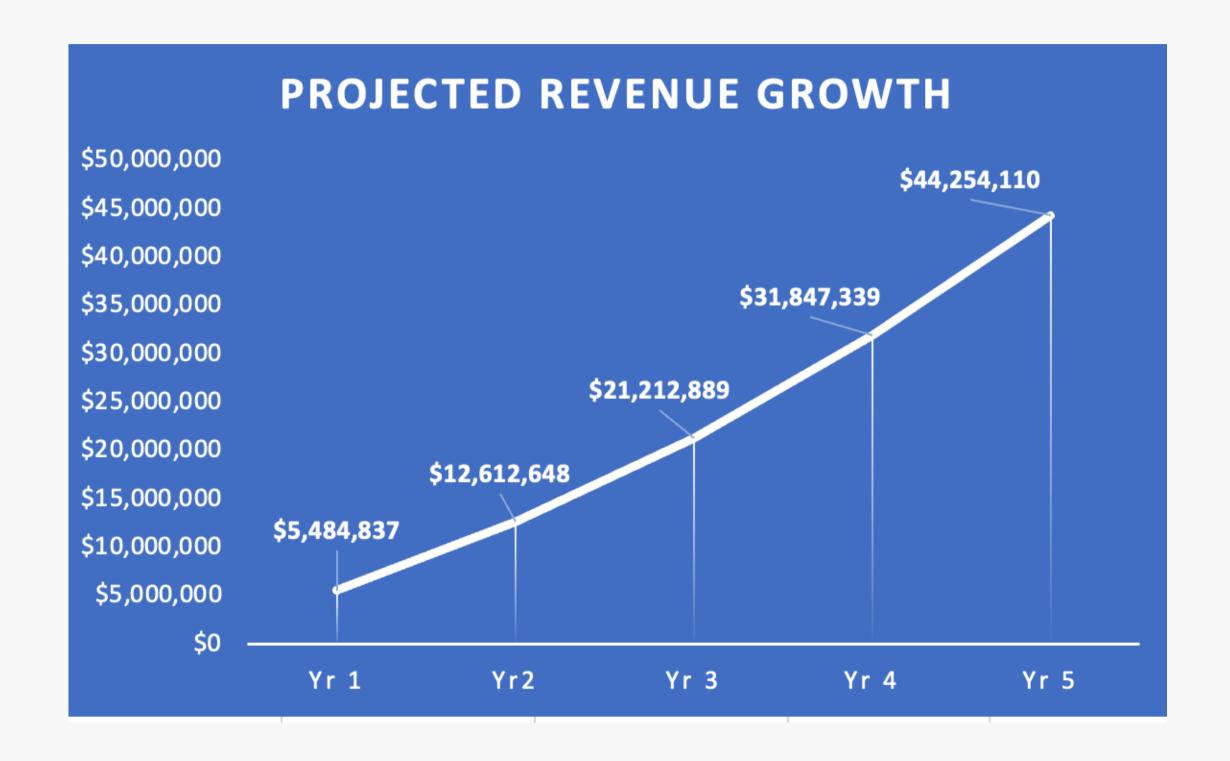
Halo Global is projected to earn \$44.4mm in revenue a year. This projection would account for less than .0003% of the market and would allow for tremendous market share growth.

Surprisingly, there are a limited amount of FX services providers globally. Because of the finite number of liquidity providers and the strict licensing rules, Halo Global will be one of only a few competitors with the ability to provide FX services in both the US and Europe.

Technology companies have started to aggressively enter the FX industry, but have done so with limited understanding of the FX industry itself. Halo Global is bringing 20 years of FX servicing experience, but with technology designed to better the client experience, not replace the human side of the business.

# FINANCIAL PROJECTIONS

Through smart strategic partnerships, the acquisition of books of business, the aggressive growth of our sales team, and the branding of a global company, Halo Global is positioned to grow more than 70% year after year



## LEADERSHIP TEAM

#### **HALO GLOBAL BOARD**



Gavin Herridge
Board Chair
\*founder of Halo Financial



Anne Brensley, Esq
Board President
\*co-founder of FX WiseRisk

Halo Global's leadership team collectively has over 100 years of FX industry experience.

Halo Financial's team has successfully operated money services business for 20 years while FX WiseRisk's team successfully completed the vision, design, and build-out of its proprietary technology from infancy.

The three founders of both companies continue to be part of the leadership team.

#### **LEADERSHIP**



Warren Whyte CEO



Rohanna Wise
Chief Product Officer
\*founder of FX WiseRisk



Andy Medler Chief Revenue Officer



Nitin Shah CFO

# THANK YOU

PLEASE CHECK OUT OUR WEBSITE FOR MORE INFORMATION

WWW.HALOGLOBAL-LTD.COM